stryker

Save Simply™ Philips ECG

Trusted quality	Simplified supply chain	Added value

Supply comes from one vendor, using one PO and one part number for new and reprocessed ECG leads, cables and adapters.

In collaboration with

PHILIPS

Program **overview**

How does the blended ECG program work?

Simply place an order for Philips ECG products through your Stryker's Sustainability Solutions representative. You will receive a mixture of new and reprocessed ECG leads at one low price.

Why should I enroll in the blended ECG program?

If you want to maximize your savings and simplify your ordering process, then this program is for you!

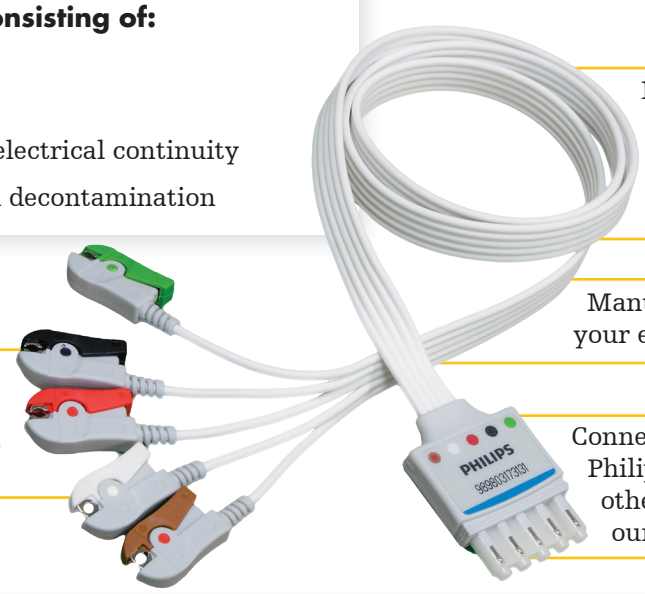
- **One** vendor to order from
- **One** part number for new and reprocessed products
- **One** source of inventory
- Designed for predictable **cost savings**
- **Divert** unnecessary **landfill waste**

Who is the supplier?

Stryker's Sustainability Solutions is the reprocessor and supplier.

Before being sent to you, all reprocessed devices are required to pass through our robust manufacturing process consisting of:

- Sorting and cleaning
- Visual inspection
- Function testing for electrical continuity
- EO exposure for final decontamination



Lightweight ribbon-peel cable design makes it easy to customize the lead length to each patient for comfort and cable management

Manufactured without PVC to support your environmental initiatives

Grabber connection technology to increase patient comfort during the application process

Connects directly to your existing Philips monitor trunk cables, or many other popular ECG monitors using our Philips cable adapters

Robust portfolio of adaptors indicated for use with GE, Mindray, Nihon Kohden and Spacelab's capital equipment

Fully shielded telemetry connection to protect your telemetry monitors from moisture entering vital connection points

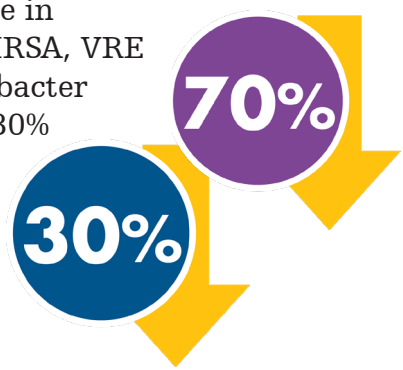
Supporting your **infection prevention initiatives**

Finding ways to manage your risk

Research shows when healthcare facilities consciously take steps to prevent infections, rates of targeted hospital-associated infections (HAIs) can be significantly decreased. Device-associated infections generally have been reported to represent a quarter of total HAIs.[1] Therefore, Hospital Infection Control Practices Advisory Committee (HICPAC) guidelines for transmission-based precautions state, "Use disposable noncritical patient-care equipment or implement patient-dedicated use of such equipment."[4] Adoption of our blended single-patient use disposable lead sets can help in your efforts to decrease cross-contamination.

Simple, affordable, infection prevention

In one quarter of a year, St. Anthony's Medical Center (St. Petersburg, FL) reported: 70% decrease in combined MRSA, VRE and Acinetobacter HAIs and a 30% decrease in Clostridium Difficile when disposable ECG leads were added to the hospital's infection control bundle.[5]



1 in 31
hospital patients have at least one HAI[2]

Approximately
$31,000
is the average cost per patient to treat an HAI[3]

1 in 4
HAIs are due to device-associated infections[1]

Using disposable ECG leads instead of reusables has been demonstrated to reduce surgical site infections in CABG patients by 25%.[6]

Our blended product offering

Product category	Product number	Product description
Disposable ECG lead sets	989803173121	3-Lead Set, Disposable, Bedside, AAMI
	989803173131	5-Lead Set, Disposable, Bedside, AAMI
	989803173141	3-Lead Set, Disposable, Telemetry, AAMI
	989803173151	5-Lead Set, Disposable, Telemetry, AAMI
	989803192141	5-Lead Set, Disposable, Chest, AAMI
	989803172031	5-Lead set, Disposable, Mx40 Telemetry, AAMI
	989803197511	6-Lead Set, Disposable, Bedside, AAMI
Philips IntelliVue trunk cables	M1669A	Cbl 3-Lead ECG Trunk, AAMI/IEC 2.7M
	M1663A	CBL 10-Lead ECG Trunk, AAMI/IEC 2M
	M1668A	Cbl 5-Lead ECG Trunk, AAMI/IEC 2.7M
	M1949A	Cbl 5+5 ECG Trunk Cable AAMI, IEC 2.7M
	989803172221	Cbl ECG Trunk Cable AAMI/IEC
	989803170171	Cbl Or 3-Lead ECG Trunk Cable, AAMI/IEC
	989803170181	Cbl Or 5-Lead ECG Trunk Cable, AAMI/IEC
	989803145051	Cbl 6-Lead ECG Trunk, AAMI/IEC 2.7M
Adapters	989803211081	GE-Philips 3-Lead ECG Adapter
	989803211091	GE-Philips 5-Lead ECG Adapter
	989803211101	GE-Philips 12-Lead ECG Adapter
	989803211111	GE Apex Pro FH-Philips 5-Lead ECG Adapter
	989803211121	Spacelabs Ultra-Philips 3-Lead ECG Adapter
	989803211131	Spacelabs Ultra-Philips 5-Lead ECG Adapter
	989803211141	Mindray Pano-Philips 3-Lead ECG Adapter
	989803211151	Mindray Bene/Pass-Philips 5-Lead ECG Adapter
	989803211161	Nihon Kohden-Philips 3-Lead ECG Adapter
	989803211171	Nihon Kohden-Philips 6-Lead ECG Adapter
MX40 adapters	989803202381	Mx40 Adapter 5-Lead + Masimo SpO2
	989803199091	Mx40 Adapter 5-Lead+SpO2
	989803199071	Mx40 Adapter 6-Lead+SpO2

1: Magill SS, Edwards JR, Bamberg W, et al. Multistate Point-Prevalence Survey of Health Care-Associated Infections. The New England Journal of Medicine 2014;370:1198-208. DOI: 10.1056/NEJMoa1306801.
2: CDC. (2024, November 25). 2023 National and State Healthcare-Associated Infections Progress Report. Centers for Disease Control and Prevention. https://www.cdc.gov/healthcare-associated-infections/php/data/progress-report.html.
3: NORC at University of Chicago. (2017, November). Estimating the Additional Hospital Inpatient Cost and Mortality Associated With Selected Hospital-Acquired Conditions. Agency for Healthcare Research and Quality. https://www.ahrq.gov/hai/pfp/haccost2017-results.html.
4: Siegel JD, Rhinehart E, Jackson M, Chiarello L, and the Healthcare Infection Control Practices Advisory Committee. 2007 Guideline for Isolation Pre¬cautions: Preventing Transmission of Infectious Agents in Healthcare Settings. http://www.cdc.gov/hicpac/pdf/isolation/Isolation2007.pdf.
5: Brown, D.Q. (2011). Disposable vs Reusable Electrocardiography Leads in Development of and Cross-contamination by Resistant Bacteria. DOI: 10.4037/ccn2011874
6: Lankiewicz JD, Wong T, Moucharite M. The relationship between a singlepatient-use electrocardiograph cable and lead system and coronary artery bypass graft surgical site infection within a Medicare population. Am J Infect Control. 2018;46(8):949-951. doi:10.1016/j.ajic.2018.01.023

Call 888 888 3433 or go to stryker.com for more information.