

Sage

Urine management/bathing/incontinence care/meatal cleansing

Standardize patient hygiene



Multiple factors can put your patients at risk

Catheter-associated urinary tract infections (CAUTI)

CAUTIs are costly and difficult to prevent. Several factors can combine to increase the risk of infection, including catheter use, basin bathing, and contaminated water. Approximately 12%-16% of hospitalized adult patients receive a catheter, and each day the catheter remains in place the risk of acquiring a CAUTI rises 3%-7%.¹ The estimated total cost per year for CAUTI is \$340-450 million.² Basins have also been linked to hospital-acquired infections (HAIs). In a study analyzing basin sampling results of 1,103 basins from 88 hospitals across North America, almost 2/3 of the bath basins studied were found to harbor at least 1 pathogen commonly associated with HAIs.³ Hospital water systems have been identified in 29 studies as the source of serious waterborne HAIs.⁴

**\$340
-450 million**
estimated **annual cost**
for CAUTI.²

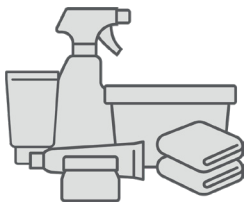
Incontinence-associated dermatitis (IAD)

Incontinent patients are at an increased risk for developing IAD. IAD also puts patients at risk for developing pressure injuries.⁵ Pressure injuries affect more than 2.5 million patients each year in the U.S. and the total annual treatment cost is estimated to be \$11 billion.⁶

Optimal care requires following guidelines regarding catheter use and reducing your patient's exposure to risk factors that can contribute to infection.

\$11 billion
estimated **annual pressure**
injury treatment cost.⁶

What are the challenges to providing the best care?



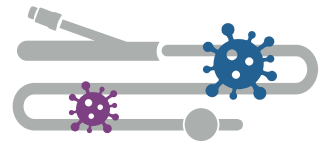
Inefficient process

Multiple-step products **require more time** and aren't always available or part of the workflow. Potential spills and clean-up also add time to the process.



Inconsistent application

The **dosage and delivery process often varies greatly** between nurses, units, and facilities.

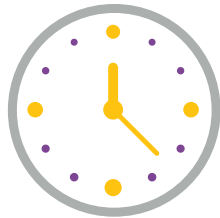


Lack of an effective alternative

Following guidelines and protocols regarding catheter use is **difficult when patients need urinary management assistance.**

Standardize your patient hygiene program

Our products can help you address the patient cleansing challenges of CAUTI & IAD. We provide innovative solutions that help standardize your patient hygiene protocol – **efficiently, consistently, and safely.**



All-in-one convenience

Save time and **reach for just one product** specifically designed to address your patient cleansing needs.



Consistent application

Our uniquely formulated **Barrier Cream Cloths** **deliver** everything you need to moisturize, treat, and protect your patient's skin.



Hygienic alternative

No need to expose patients to cross-contamination infection risk using bacteria-infected bath basins or hospital water.



Proven efficacy

Our Barrier Cream Cloths are backed by over **25 published outcomes.**

Improving the experience⁷

"My skin is very sensitive to many cleaning products and I've had no reaction to this product. **I'd highly recommend this to those needing simple, quick bodily bathing.**"

– J. McKenzie
(Alabama)

"Comfort Shield is excellent!

My mom's skin has no redness or sores since she started using it."

– Wendie
(Illinois)

97%

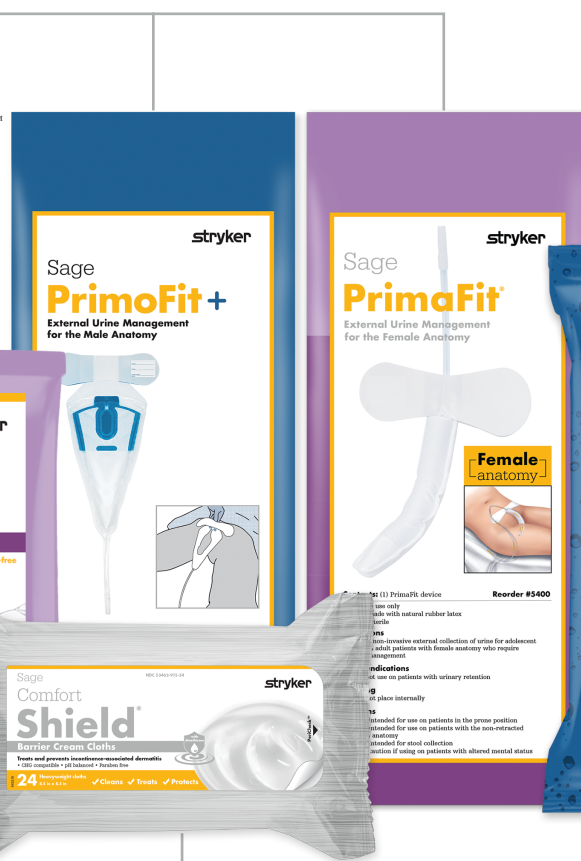
of nurses surveyed say Sage Comfort Bath is convenient and easy to use⁸

Patient hygiene products: committed to quality

Our patient hygiene products are designed, manufactured, and distributed from a state-of-the-art facility equipped with the latest quality control systems that meet healthcare industry and FDA standards. Our commitment to helping you improve patient outcomes is clear. **These innovative features make our products the right choice for you and your patients.**

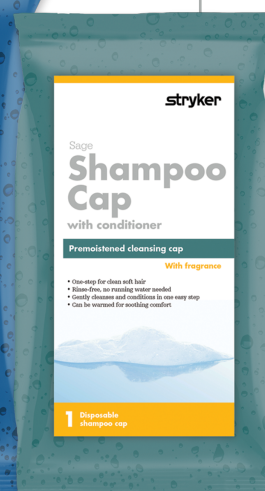
Stays in place and diverts away urine to keep skin dry

The PrimaFit® and PrimoFit+™ external urine management systems promote early catheter removal, addressing the #1 risk factor of catheter-associated urinary tract infections (CAUTI).



All-in-one shampoo plus conditioner cap

The convenient and pre-moistened fabric-lined cap helps eliminate mess and leaves hair fresh and clean.



Safe in contact with Foley catheters

Tested for functional compatibility with common latex and silicone Foley catheters, it also contains a non-antiseptic, pH-balanced solution.

Contains skin protectant plus cleansers, moisturizers, and deodorizers

The unique dimethicone formula helps treat and prevent IAD; helps seal out wetness.

Insulated, resealable packaging

The only fully-wrapped, insulated cloth on the market. Washcloths stay warm throughout the bath when warmed in our commercial-grade warmer.

Making an impact on patients' lives

Here's the proof:*

**0 CAUTIs for
5 months**



Removing basins reduces CAUTI risk factors

Basins were completely eliminated from two medical/surgical units and replaced with Comfort Bath. **CAUTI rates were reduced to zero within one month** and the rates remained at zero for five months.⁹

**0% IAD or
HAPI**



Barrier Cream Cloth helps prevent IAD and addresses risk factors of hospital-acquired pressure injuries (HAPI)

A 2015 two-phase evaluation of 86 patients at high risk for developing IAD and HAPI found that, in those who received an intervention that standardized incontinence cleanup with a Barrier Cream Cloth following each incontinent episode, none developed IAD or a HAPI.¹⁰

**CAUTI incidence reduction—
73%↓**

The impact of using PrimaFit in an effort to address CAUTI prevalence

On an 18-bed SICU, female patients were identified for early removal of indwelling urinary catheters during daily rounds. PrimaFit was initiated for female patients who remained incontinent after catheter removal.¹¹

See the difference!¹²



Day 1

72-year-old patient with severely denuded, blistered skin and extreme pain from incontinence.



Day 4

After using Comfort Shield Barrier Cream Cloths, patient's skin vastly improved; no discomfort.

*Results based on individual hospital and product use. Data provided by facility.

Product **ordering**

Incontinence care



Comfort Shield Barrier Cream Cloths

(24) Heavyweight
cloths in peel and
reseal package

8.5 in x 8.5 in

18 packages/case

Reorder #7924



Comfort Shield Barrier Cream Cloths

(8) Heavyweight
cloths in peel and
reseal package

8.5 in x 9 in

48 packages/case

Reorder #7905

Medicare reimbursement

HCPCS Code #A6250



Comfort Shield Barrier Cream Cloths

(3) Heavyweight cloths
in easy-tear package

8.5 in x 8.5 in

90 packages/case

Reorder #7503

Medicare reimbursement

HCPCS Code #A6250



Comfort Shield Barrier Cream Cloths

(3) Heavyweight cloths
in easy-tear package

8.5 in x 5.5 in

100 packages/case

Reorder #7502

Medicare reimbursement

HCPCS Code #A6250



Incontinence Clean-up Cloths

(8) Cloths in peel
and reseal package

8 in x 8 in

30 packages/case

Reorder #7505



Comfort Shield Barrier Station

with removable adhesive
strips for wall-mounting
near the bedside

24 stations/case

Reorder #7599

Prepackaged bathing



Comfort Bath®

(8) Premium
heavyweight
washcloths/package

8 in x 8 in

44 packages/case

Reorder #7900

Comfort Bath Fragrance-free

(8) Premium
heavyweight
washcloths/package

8 in x 8 in

44 packages/case

Reorder #7903

Comfort Bath Fragrance-free

(5) Premium
heavyweight
washcloths/package

8 in x 8 in

48 packages/case

Reorder #7956



Baby Comfort Bath Fragrance-free

(4) Premium
heavyweight
washcloths/package

6 in x 8 in

110 packages/case

Reorder #7907



Essential Bath®

(8) Medium weight
washcloths/package

8 in x 8 in

60 packages/case

Reorder #7800

Essential Bath Fragrance-free

(8) Medium weight
washcloths/package

8 in x 8 in

60 packages/case

Reorder #7803

Essential Bath Fragrance-free

(5) Medium weight
washcloths/package

8 in x 8 in

84 packages/case

Reorder #7856



Bath Cloths
 (8) Standard weight
 washcloths/package
 8 in x 8 in
88 packages/case
Reorder #7982

Bath Cloths
Fragrance-free
 (8) Standard weight
 washcloths/package
 8 in x 8 in
88 packages/case
Reorder #7989

Bath Cloths
Fragrance-free
 (5) Standard weight
 washcloths/package
 8 in x 8 in
78 packages/case
Reorder #7959

Bath Cloths
Fragrance-free
 (8) Standard weight
 washcloths/package
 8 in x 8 in
40 packages/case
Reorder #7991



Impreva® Bath
Fragrance-free
 (8) Standard weight
 washcloths/package
 8 in x 8 in
60 packages/case
Reorder #7988

Impreva® Bath
Fragrance-free
 (5) Standard weight
 washcloths/package
 8 in x 8 in
78 packages/case
Reorder #7987



Clean-up Cloths
Fragrance-free
 (3) Medium weight
 washcloths/package
 6 in x 8.5 in
100 packages/case
Reorder #7957

Hair Care



Rinse-Free Shampoo Cap
 (1) Cap/package
40 packages/case
Reorder #7909



M-Care® Meatal Cleansing Cloths
 (2) Cloths/package
 5.5 in x 8 in
168 packages/case
Reorder #7953

External urine management



**Sage PrimaFit External Urine Management
 for the Female Anatomy**
 (1) PrimaFit, adolescent - adult size/package
40 devices/case
Reorder #5400



**Sage PrimoFit+ External Urine Management
 for the Male Anatomy**
 (1) PrimoFit+, adolescent - adult size/package
40 devices/case
Reorder #5405



**Clean-up Cloths and Sage PrimaFit
 External Urine Management System
 for the Female Anatomy**
 (1) Package of (3) medium weight clean-up
 washcloths
 (1) PrimaFit, adolescent - adult size/package
40 systems/case
Reorder #5452

Hardware



Cart
 31.71 in (shelf L)
 17.71 in (shelf D)
 34.63 in (cart H)
1 cart/case
Reorder #7932



12-Count Warmer
 16.88 in x 14.69 in x 15.25 in
 (H x W x D)
1 warmer/case
Reorder #7937



28-Count Warmer
 18.38 in x 27.56 in x 15.38 in
 (H x W x D)
1 warmer/case
Reorder #7939

Helping you drive change at your facility

Our CustomerOne Value Analysis Program measures, analyzes, and reports

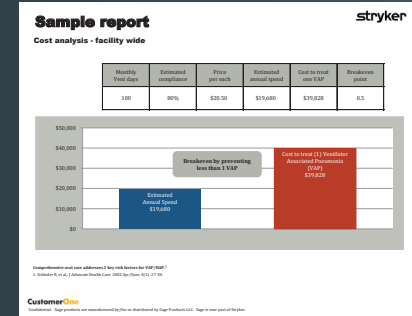
Changing practice in healthcare involves lots of effort and, above all else, data. You may know a change is needed, but you lack the evidence to gain acceptance. Evaluation is critical, but you may not have resources to gather, analyze, and report on your own. We can help. Our exclusive team of skilled data analysts is your expert resource for customized measurement and data analysis.

Let us help validate your success!

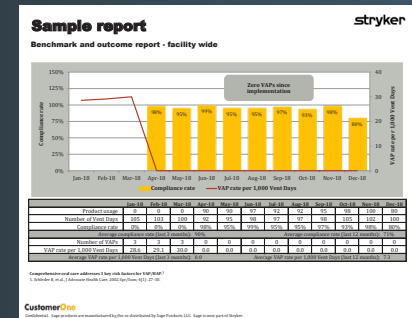
Your **CustomerOne** analyst has the expertise to generate reports customized to your needs. You'll receive meaningful, actionable results that can be shared with decision-makers across your facility—all to drive change.



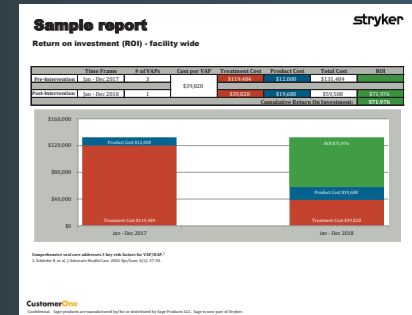
Sample reports include:



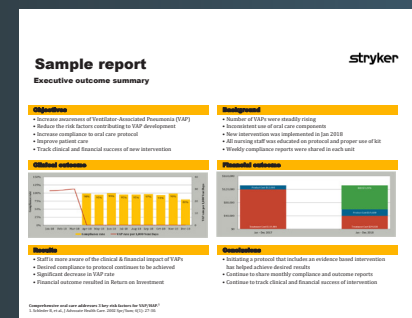
Cost analysis



Benchmark and outcome report



Return on investment



Executive outcome summary

Let's lower the risk of infection—together

Hospitals shouldn't be a dangerous place. Lowering the threat of hospital-acquired infection and injury takes a concentrated and coordinated effort. Our comprehensive program of patient hygiene products helps you address CAUTI and IAD risk factors and improve patient outcomes.

Your bed-bound patients deserve the best possible care when it comes to:

Bathing



**Meatal
cleansing**



**Incontinence
care**



**Urine
management**



Our commitment to you

We believe building partnerships can deliver better outcomes. Our goal is to provide you with the products, training, education, and support you need to provide the best possible care for your patients.

Available resources include:



Ongoing product and process in-servicing and education



FocusRN — a clinical education program that includes speaker programs, online learning, and CE modules



Pre- and post-intervention assessments



Education through the FocusRN program from clinical thought leaders



Dedicated Medical Science Liaison to discuss evidence-based information with you and your team



Protect your pipes

The Traptex® Plumbing Protection System can help change flushing behavior to stop wipes and non-flushables from entering and clogging your pipes. The result is fewer maintenance calls for clogs, equipment failures, and plumbing disasters.



Simple interventions. Extraordinary outcomes.

We are your partner for proven prevention. Our industry-leading products solve real healthcare problems and are backed by clinical evidence. Our products allow you to deliver essential patient care with confidence by helping to address risk factors that can lead to infections, skin injury, and caregiver injuries.

We are driven to solve real problems and make healthcare better for you and your patients.



Find our nurse trusted products at
homecare.stryker.com or call **800 490 6493**

Refer to the package insert, product label, and/or user instructions for additional information before using any Sage product.

Stryker or its affiliated entities own, use, or have applied for the following trademarks or service marks: Comfort Bath, Comfort Shield, CHG, CustomerOne, PrimaFit, PrimoFit+, Traptex, Sage and Stryker. The absence of a product, feature, or service name, or logo from this list does not constitute a waiver of Stryker's trademark or other intellectual property rights concerning that name or logo. All other trademarks are trademarks of their respective owners or holders.

References: 1. Centers for Disease and Control and Prevention (CDC) Urinary Tract Infection (Catheter-Associated Urinary Tract Infection (CAUTI) and Non-Catheter Urinary Tract Infection (UTI) and Other Urinary System Infection (USI) Events. Device-associated Module UTI, 7-1-7-20. January 2020. 2. Toolkit for Reducing Catheter-Associated Urinary Tract Infections in Hospital Units: Implementation Guide, Agency for Healthcare Research and Quality (AHRQ), Rockville, MD. October 2015. 3. Marchaim D, et al., Hospital bath basins are frequently contaminated with multi-drug resistant human pathogens. American Journal of Infection Control 40 (2012) 562-4. 4. Anaisse EJ, Penzak SR, Dignani C, Arch Intern Med. 8 Jul 2002; 162 (13):1483-92. 5. Gray M, Giuliano K, Incontinence-Associated Dermatitis, Characteristics and Relationship to Pressure Injury: A Multisite Epidemiologic Analysis, Journal of Wound Ostomy Continence Nursing, Jan/Feb 2018;45(1):63-67. 6. Health Research & Educational Trust (2017, April). Hospital Acquired Pressure Ulcers/Injuries (HAPU/I): 2017. Chicago, IL: Health Research & Educational Trust. 7. Sage Products LLC. Data on file. Customer Testimonials Home Care. Terms of use available at: <https://homecare.stryker.com/store/pg/152-Terms-of-use>. Accessed July 29, 2020. 8. Multi-Hospital Sage Products CustomerOne Sponsored Bath Survey June 2019. Accessed June 18, 2019. 9. Stone S, et al., Removal of bath basins to reduce catheter-associated urinary tract infections. Poster presented at APIC 2010, New Orleans, LA, July 2010. 10. Hall, K. and Clark, R. (2015 Jul.). A Prospective, Descriptive, Quality Improvement Study to Decrease Incontinence-Associated Dermatitis and Hospital-Acquired Pressure Ulcers Ostomy Wound Mgmt, 61:(7); 26-30. 11. Beeson T, Davis C, Vollmann KM, Chasing Zero Catheter Associated Urinary Tract Infections (CAUTIs) through Implementing a Novel Female External Urine Collection Device in a Tertiary Academic Surgical Intensive Care Unit (SICU), Oral Abstract, American Journal of Infection Control, 2018;(46):S2-S15. 12. Sluser S, Consistency the key for treating perineal dermatitis due to incontinence. Poster presented at Clinical Symposium on Advances in Skin and Wound Care (SAWC), Las Vegas, NV, Oct 23-26, 2005.