

stryker



Save

Simply™

Philips ECG

Trusted
quality

Simplified
supply chain

Added
value

100% guaranteed supply from one vendor, using one PO and one part number for new and reprocessed ECG leads, cables and adapters.

In collaboration with

PHILIPS

Program **overview**

How does the blended ECG program work?

Simply place an order for Philips ECG products through your Sustainability Solutions representative. You will receive a mixture of new and reprocessed ECG leads at one low price.

Why should I enroll in the blended ECG program?

If you want to maximize your savings and simplify your ordering process, then this program is for you!

- **One** vendor to order from
- **One** partner number for new and reprocessed
- **One hundred** percent fill rate
- Predictable **savings**
- **Divert** unnecessary **landfill waste**

Who is the supplier?

Stryker's Sustainability Solutions division is the reprocessor and supplier.

Before being sent back to you, all reprocessed devices are required to pass through our robust manufacturing process consisting of:

- Decontamination and cleaning
- Visual inspection
- Function testing for electrical continuity
- EO exposure

Grabber connection technology to increase patient comfort during the application process



Lightweight ribbon-peel cable design makes it easy to customize the lead length to each patient for comfort and cable management

Manufactured without PVC to support your environmental initiatives

Connects directly to your existing Philips monitor trunk cables, or many other popular ECG monitors using our Philips cable adapters



Robust portfolio of competitive adaptors indicated for use with GE, Mindray, Nihon Kohden and Spacelab's capital equipment



Fully shielded telemetry connection to protect your telemetry monitors from moisture entering vital connection points

Supporting your **infection prevention initiatives**

Finding ways to manage your risk

Research shows when healthcare facilities consciously take steps to prevent infections, rates of targeted hospital-associated infections (HAIs) can be significantly decreased. Device-associated infections account for a quarter of HAIs¹. Therefore, Hospital Infection Control Practices Advisory Committee (HICPAC) guidelines for transmission-based precautions state, "Use disposable noncritical patient-care equipment or implement patient-dedicated use of such equipment."³ Our single-patient use disposable lead sets can help in your efforts to decrease cross-contamination.

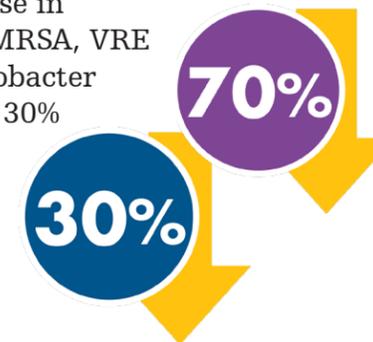
Simple, affordable, infection prevention



St. Anthony's Medical Center (St. Petersburg, FL) reported:

70% decrease in combined MRSA, VRE and Acinetobacter HAIs and a 30% decrease in

Clostridium Difficile when disposable ECG leads were added to the hospital's infection control bundle⁴



Bon Secours St. Francis Hospital (Richmond, VA) reported:

23 month zero infection rate

when using disposable ECG leads as part of their infection control bundle⁴

1 in 25
hospital patients
have at least one
HAI¹

\$20,785
is the average cost
per patient to treat
an HAI²

1 in 4
HAIs are due to
device-associated
infections¹

Our product offering

Product category	Product number	Product description
Disposable ECG lead sets	989803173121	3-Lead Set, Disposable, Bedside, AAMI
	989803173131	5-Lead Set, Disposable, Bedside, AAMI
	989803173151	5-Lead Set, Disposable, Telemetry, AAMI
	989803192141	5-Lead Set, Disposable, Chest, AAMI
	989803172031	Cbl ECG 5 Lead Grabber, AAMI, SPU, Tele
Philips IntelliVue trunk cables	M1669A	Cbl 3-Lead ECG Trunk, AAMI/IEC 2.7M
	M1663A	10-Lead ECG Trunk AAMI/IEC 2M
	M1668A	Cbl 5-Lead ECG Trunk, AAMI/IEC 2.7M
	M1949A	Cbl 5+5 ECG Trunk Cable AAMI, IEC 2.7M
	989803172221	Cbl ECG Trunk Cable AAMI/IEC
	989803170171	Cbl Or 3-Lead ECG Trunk Cable, AAMI/IEC
	989803170181	Cbl Or 5-Lead ECG Trunk Cable, AAMI/IEC
Adapters	989803211081	GE-Philips 3-Lead ECG Adapter
	989803211091	GE-Philips 5-Lead ECG Adapter
	989803211101	GE-Philips 12-Lead ECG Adapter
	989803211111	GE Apex Pro FH-Philips 5-Lead ECG Adapter
	989803211121	Spacelabs Ultra-Philips 3-Lead ECG Adapter
	989803211131	Spacelabs Ultra-Philips 5-Lead ECG Adapter
	989803211141	Mindray Pano-Philips 3-Lead ECG Adapter
	989803211151	Mindray Bene/Pass-Philips 5-Lead ECG Adapter
	989803211161	Nihon Kohden-Philips 3-Lead ECG Adapter
MX40 adapters	989803202381	MX40 Adapter 5-Lead + Masimo SpO2
	989803199091	Mx40 Adapter 5-Lead+SpO2

1: Magill SS, Edwards JR, Bamberg W, et al. Multistate Point-Prevalence Survey of Health Care-Associated Infections. The New England Journal of Medicine 2014;370:1198-208. DOI: 10.1056/NEJMoa1306801.

2: Zimlichman E, Henderson D, Tamir O, Franz C, Song P, Yamin CK, Keohane C, Denham CR, Bates DW. Health Care-Associated Infections: A Meta-analysis of Costs and Financial Impact on the US Health Care System. JAMA Intern Med. 2013;173(22):2039-2046. doi:10.1001/jamainternmed.2013.9763.

3: Siegel JD, Rhinehart E, Jackson M, Chiarello L, and the Healthcare Infection Control Practices Advisory Committee. 2007 Guideline for Isolation Precautions: Preventing Transmission of Infectious Agents in Healthcare Settings. <http://www.cdc.gov/hicpac/pdf/isolation/Isolation2007.pdf>.

4: Brown, D.O. (2011). Disposable vs Reusable Electrocardiography Leads in Development of and Cross-contamination by Resistant Bacteria. DOI: 10.4037/ccn2011874

Call 888 888 3433 or go to sustainability.stryker.com for more information.