

CustomerOne

data driven value

Analysis

Support

Results

One focus: you

Measurement, analysis, and reporting—for your needs



Changing practice in healthcare involves significant effort and—above all else—data. You may know a practice change is needed, but lack the evidence to gain acceptance. Maybe you recently introduced a new care method or product and need to measure its clinical and financial impact. Evaluation is critical, but as a busy clinician or supply chain professional, you may not have resources to gather, analyze, and report on your own.

We can help. **CustomerOne** is your expert resource for customized measurement and data analysis. We help validate and share the success of your practice change.

Would you like to measure your facility's pressure injury or reduction rates? Are you interested in evaluating your staff's compliance to protocol? Do you need help demonstrating your return on investment?

Our exclusive team of **CustomerOne** professionals will support all of these areas and more. You'll receive meaningful, actionable results that can be shared with core decision-makers across your facility—all to drive change.

Your **CustomerOne** team will consist of your Sage Sales Representative, your dedicated **CustomerOne** professional, and you!

Guaranteed confidential
Reports generated through **CustomerOne** are confidential and will not be published by Sage. A confidentiality agreement is available upon request.



Compliance and outcome report

Your **CustomerOne** professional has the expertise to generate custom reports tailored to your specific requirements. If you have a need, we will help.

Sample reports



Executive outcome summary

A true success story — it highlights a clinical intervention with a Sage product, including pre- and post-intervention data, outcomes, and return on investment.



Return on investment report

Measures the financial impact of positive clinical outcomes and the financial value in partnering with Sage.



Cost analysis

Compares current process cost to a proposed Sage intervention while taking into account the cost of treatment. Includes a break even point or projected return on investment.



Clinical outcome report

Measures correlations of compliance to specific clinical protocols and the clinical outcomes achieved.



Protocol compliance report

Measures compliance to a specific clinical protocol.

Executive Business Review

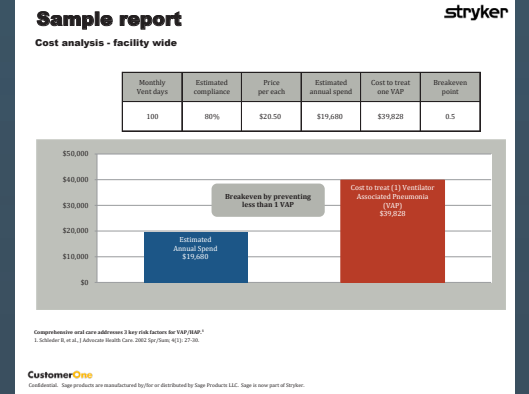
The Executive Business Review is a professional, comprehensive report that can be presented to all disciplines, including executive officers, in a healthcare facility. It is a summary of how we partner to manage your goals for positive outcomes, including the customized reports you select, with a goal of standardizing and simplifying outcomes.

Let us help validate
your success!

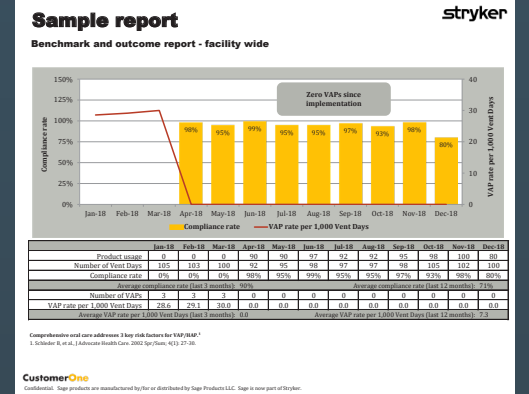
Call your Sage Sales Representative
to learn more about **CustomerOne**.



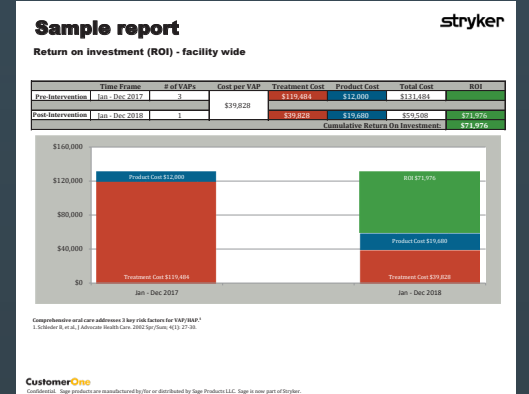
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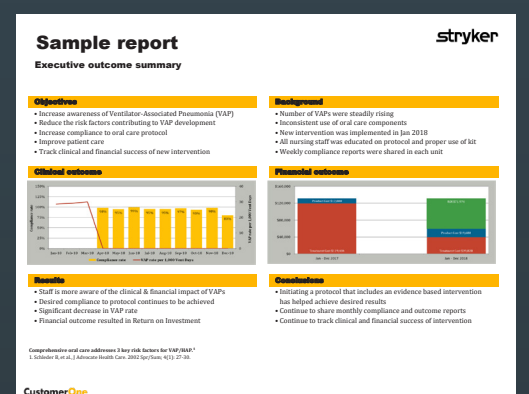
Cost analysis



Benchmark and outcome report



Return on investment



Executive outcome summary

See what others say about **CustomerOne**

"I've been in the healthcare industry for over 30 years, and I have never received this level of support from a sales rep and from a company. The resources Sage provided enabled us to successfully standardize our process of patient care, as well as to help clearly report on our successes."

Michael Prus, MSA, RRT CTTS

Director of Respiratory

Good Samaritan Hospital, Suffern, NY
Bon Secours Charity Health System

"The reports provided by **CustomerOne** are the 'proof in the pudding.' With Sage helping me develop the reports and being able to post them for the staff, it absolutely helped us increase compliance."

Brandy Farrer, RN, BSN

Director of Nursing Services

HCA Medical Center of Lewisville,
Lewisville, TX

"I was able to take the data provided by **CustomerOne** and get down to the core of what's going on in my facility. The way **CustomerOne** puts this information together, it tells me so much more. I can take it to my managers and show them where we need to focus."

Rachel Pacheco, RN, WCC, CWCA

Wound & Ostomy Clinical Educator

HCA Riverside Community Hospital,
Riverside, CA

